



Heitmann Middle East Industry Maintenance L.L.C.
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Abu Dhabi
U.A.E.
T. Böhlecke

Experience suction excavator

5. Dec. 2015

Dear Thomas,

we have been asked to keep you informed about our experience with your suction excavator, and how we will participate in the future.

The suction excavator is in use at different sites in Germany. From 2013 to 2014 we constructed a new research building in Hamburg, here the signatory could gather a comprehensive picture of the scope of services.

The main advantages are:

- Nondestructive excavation, no damage of pipes, cables or other underground/below grade installed equipment
- No unsafe situation for staff working in excavated areas or ditches
- Safe, remote controlled handling
- Area of operation is easy to secure, safe environment for others, e.g. public
- Quick, economic and ecologic operation
- Applicable for all kind of grounds/earth
- Safe excavation of contaminated grounds
- Usage is in line with rules and regulations by law and by Shell

In further projects, we will take the listed advantages under consideration and preferred apply for your suction excavator.

For the record we are happy to note, that it was recognized, that your staff is well trained on their jobs and safety is one of your main priorities.

We looking forward to lead our jointly tasks furthermore to win-win success.

Kind regards

Shell Real Estate
HSSE Manager DACH/CEE/MED